

LAUREN L. HARTWELL
555.555.5555 ■ YourEmail@gmail.com

Date

Re: Graduate Sales Representative ID: 4577HS2

Dear Hiring Team:

As a recent graduate with a BS in Cognitive Science and four years' experience as a waitress at a prestigious country club, where I was consistently top-ranked in gratuities, I believe I have both the scientific and relational skill set to be a successful pharmaceutical sales representative. In addition to the information mentioned above, my credentials meet the job's requirements as follows.

Proven academic accomplishment in a science-based curriculum.

- Honors graduate with coursework in Organic Biochemistry, Microbiology, Statistics for Science, Cognitive Psychology, Psychopathology, Research Methods in Cognitive Science, and Spanish for five semesters. GPA 3.8.
- Research lab experience included analysis of patient/physician interaction, encoding, and data entry under the direction of Professor Owen Elzen, PhD.

Community volunteer experience.

- Educator for Project Healthy Schools, a nonprofit organization designed to teach K-8 students heart-healthy lifestyles that reduce the risk of cardiovascular disease. Junior and senior years.
- Internship at the Edge Health Center, a nonprofit program providing medical assistance to disadvantaged families. Instructed families regarding free nutrition and health resources. Senior year.

Comfortable ability to present scientific information to medical audiences.

- Professors have complimented me on a unique ability to comprehend scientific articles and explain research papers at a translatable level to other students. See attached reference.

I am geographically flexible; however, I have a strong preference to relocate to a major metropolitan area where I can enroll in an evening MBA program.

Thank you for your consideration.

Sincerely,

Lauren L. Hartwell